

# Philip Brookins

---

- CONTACT** Department of Economics Tel.: +1-803-777-3603  
Darla Moore School of Business Fax: +1-803-777-6876  
University of South Carolina Email: philbrookins@gmail.com  
1014 Greene Street <https://philipbrookins.com/>  
Columbia, SC 29208
- CURRENT POSITIONS** **2023 – present**  
Associate Professor, Department of Economics, University of South Carolina  
**2022– present**  
BPF Dean’s Fellow, Darla Moore School of Business, University of South Carolina
- PREVIOUS POSITIONS** **2019 – 2023**  
Assistant Professor, Department of Economics, University of South Carolina  
**2016 – 2019**  
Senior Research Fellow, Max Planck Institute for Research on Collective Goods  
**2017 – 2020**  
Visiting Fellow, Laboratory for Innovation Science at Harvard
- RESEARCH INTERESTS** Applied Microeconomic Theory, Personnel Economics, Experimental Economics
- EDUCATION** **Florida State University**  
May 2016 – Ph.D. Economics  
May 2013 – M.S. Economics  
May 2011 – B.S. Mathematics and B.S. Economics
- PUBLICATIONS** Brookins, P., Jindapon, P. Contest divisioning. *Review of Economic Design*, forthcoming.  
Brookins, P., Jindapon, P. Risk preference heterogeneity in group contests. *Journal of Mathematical Economics*, 95, 102499, 2021.  
Brookins, P., Ryvkin, D., Smyth, A. Indefinitely repeated contests: An experimental study. *Experimental Economics*, 24, 1390-1419, 2021.  
Boosey, L., Brookins, P., Ryvkin, D. Information disclosure in contests with endogenous entry: An experiment. *Management Science*, 66(11), 5128-5150, 2020.  
Boosey, L., Brookins, P., Ryvkin, D. Contests between groups of unknown size. *Games and Economic Behavior*, 113, 756-769, 2019.  
Brookins, P., Lightle, J., Ryvkin, D. Sorting and communication in weak-link group contests. *Journal of Economic Behavior and Organization*, 152, 64-80, 2018.  
Boosey, L., Brookins, P., Ryvkin, D. Contests with group size uncertainty: Experimental evidence. *Games and Economic Behavior*, 105, 212-229, 2017.  
Brookins, P., Ryvkin, D. Equilibrium existence in group contests. *Economic Theory Bulletin*, 4(2), 265-276, 2016.  
Brookins, P., Lightle, J., Ryvkin, D. An experimental study of sorting in group contests. *Labour Economics*, 35, 16-25, 2015.  
Brookins, P., Lightle, J., Ryvkin, D. Optimal sorting in group contests with complementarities. *Journal of Economic Behavior and Organization*, 112, 311-323, 2015.

Brookins, P., Lucas, A., Ryvkin, D. Reducing within-group overconfidence through group identity and between-group confidence judgments. *Journal of Economic Psychology*, 44, 1-12, 2014.

Brookins, P., Ryvkin, D. An experimental study of bidding in contests of incomplete information. *Experimental Economics*, 17(2), 245-261, 2014.

#### WORKING PAPERS

Group size and threshold uncertainty in common-pool resource dilemmas (with Weston Watts).

Playing games with GPT: What can we learn about a large language model from canonical strategic games? (with Jason DeBacker), *revise and resubmit*.

Sequential contests with incomplete information: Theory and experimental evidence (with Alexander Matros and Foteini Tzachrista).

Stochastic-share contests (with Andrew Smyth).

Peer information and risk-taking under competitive and non-competitive pay schemes (with Jennifer Brown and Dmitry Ryvkin).

Disclosure in group contests (with Luke Boosey and Dmitry Ryvkin).

Self-chosen goals, incentives, and effort (with Sebastian J. Goerg and Sebastian Kube).

#### EDITORIAL BOARD

2022–present: *Research–Technology Management*

#### REFEREEING

*Bulletin of Economic Research, Econometrica, Economic Inquiry, Economic Theory, Experimental Economics, Economics (Open Access), Games, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Economic Psychology, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Public Economic Theory, Management Science, Research-Technology Management, Review of Industrial Organization, Scandinavian Journal of Economics, Social Choice and Welfare, Theory and Decision, Theoretical Economics Letters*

#### WORKSHOPS

2015 – IFREE Graduate Workshop in Experimental Economics

#### GRANTS

##### **Internal**

2019 – Darla Moore School of Business Research Grant (\$5,000)

##### **External**

2022 – Marquette University, College of Business Administration, Grantsmanship Grant (\$6,000)

#### HONORS AND AWARDS

2017 – Attendee at the Nobel Laureate Meetings in Economics in Lindau

2015 – Irvin and Peggy Sobel award for best Ph.D. candidate

2015 – John and Hallie Quinn graduate student fellowship (\$1,000)

2014 – Thomas S. McCaleb scholarship for excellence in upper-division teaching

2010 – Bill Peterson endowed scholarship for distinguished economics majors

## PRESENTATIONS **Invited**

Forthcoming – Appalachian State University, Boone, NC  
Forthcoming – University of North Carolina at Charlotte, Charlotte, NC  
2019 – Virginia Commonwealth University, Richmond, VA  
2019 – University of South Carolina, Columbia, SC  
2019 – Technical University of Munich, Munich  
2019 – National Academies of Sciences, Engineering, Medicine, Wash. D.C.  
2018 – DICE Brown Bag Seminar, Düsseldorf  
2017 – Laboratory for Innovation Science at Harvard, Cambridge, MA  
2017 – Experimental Economics Workshop at LUISS, Rome  
2016 – GATE-Lab Seminar, Lyon  
2015 – Max Planck Institute for Research on Collective Goods, Bonn

### **Other**

2019 – Contests: Theory and Evidence, Virtual  
2019 – Southern Economic Association, Fort Lauderdale  
2019 – Behavioural Decision Sciences Workshop, Loughborough  
2018 – Contests: Theory and Evidence, Norwich  
2017 – Southern Economic Association, Tampa  
2017 – Contests: Theory and Evidence, Norwich  
2015 – Southern Economic Association, New Orleans  
2015 – North American Economic Science Association, Dallas  
2013 – North American Economic Science Association, Santa Cruz

## TEACHING

### **University of South Carolina**

Fall 2020 - Ph.D. Microeconomic Theory, Instructor  
Spring 2020 - Honors: Introduction to Economics, Instructor  
Spring 2022 - Honors: Principles of Microeconomics, Instructor  
Fall 2019, Spring 2020, Fall 2021 – Principles of Microeconomics, Instructor

### **IMPRS Uncertainty Summer School, Friedrich Schiller University**

Sum 2017 – z-Tree Graduate Workshop, Instructor

### **Florida State University**

Sum 2016 – z-Tree Graduate Workshop, Instructor  
Sum 2013, 2014, 2015 – Graduate “Math Camp”, Recitation Instructor  
Sum 2013, 2014, 2015 – Games and Decisions, Instructor  
Fall 2012, 2013, 2014, 2015 – Mathematical Economics, TA  
Fall 2011, 2012 – Intermediate Microeconomics, TA  
Sum 2012 – Principles of Microeconomics, TA

## ADVISING

### **Graduate students**

Matthew Harvey (committee member)  
Eren Bilen (committee member)  
Vasudha Chopra (committee member; University of Tennessee)  
Foteini Tzachrista (co-chair)

### **Undergraduate students**

Riley Nicosia (Capstone research project advisor)  
Weston Watts (Honors SURF grant advisor)  
Cole Berger (Honors Thesis advisor)  
Grant Brown (Honors Thesis advisor)  
Nathan Wu (Honors Thesis advisor)